

SOGRAPE, Portugal

Testimonial, Antonio Graça

"I am head of R&D, so my job is to manage knowledge to meet our challenges, mainly from our customers but also from our suppliers. And at the same time offer opportunities that arise from knowledge to improve our processes and create our innovation. In summary, when people need information, I know where to get it."

For SOGRAPE, Oenoviti provides access to a wide group of scientific institutions that have research into wine and viticulture. Personally, that allows me to engage and discuss with the people that are responsible for the state of the art in terms of wine science. It allows me to get insight on what are the current possibilities of science in solving our industry problems but at the same time it provides me with suggestions and ideas for further development and for instance to create joint projects."



Sogrape Vinhos, S.A



Sogrape Vinhos Team

What advice would you give to institutions wishing to join OENOVITI?

"My first advice is patience, because the materialization of investment does not occur overnight. It is really important when developing science and knowledge to be patient and wait for results. It takes time."

The second thing is to ask the right question and to be careful when defining what you need. The results or the success of the group's research lie in the quality of the question you are trying to answer. So having a good understanding of what you need, how these needs impact your business is a key issue in providing a baseline for development."

My third and last advice is contribution : if you want to have something from the network, you must be prepared to contribute."

What projects would you like to develop within the network?

"I think right now the major issues that need a collective answer is climate change and sustainability. That is the issue facing businesses in a very serious way : it is not something of the future, we are facing it today and it is going to be worse in the future, we have a lot to prepare. Such a project would help the grape and wine business to thrive even under a globally warmer world."